

Young Guns of the Collection Industry

By Patrick Lunsford

CollectionIndustry.com™, the leading news and information source for professionals in the credit and collections industry, launched an ambitious project late last year to identify and highlight the careers of young leaders in the industry who would guide industry thinking in the new millennium.

We asked our readers to submit candidates for the awards program that they thought were worthy of recognition and whose careers thus far had epitomized the virtues of hard work, aggressive goal setting and forward-thinking. The only requirements were that the nominees hold leadership positions in a collection-related field and that they be under the age of 40. The response was overwhelming. We got submissions from all over the industry and all over the world. In the end, we selected 10 individuals to serve as our inaugural class of Young Guns.

The Young Guns of 2005 represent a very interesting cross-section of the accounts receivable management industry. Among the winners, there are collection agency owners,

collection directors at major creditors, and collection strategists. Some of our Young Guns are focused on technical improvements in collections such as scoring and process control. Others have made it a mission to raise the public relations level of the industry.

Over the coming weeks, CollectionIndustry.com™ will highlight each of these exceptional young leaders in a new section: www.collectionindustry.com/leaders/young_guns/.

Congratulations to this year's winners!



- **Pam Brown, SVP - TSYS Debt Management, Inc.**
- **Jeff Chambers, President - Alliance Collection Service, Inc.**
- **Adam Cohen & Matt Phillips, Co-Founders - Phillips & Cohen Associates, Ltd.**
- **Jeff Freedman, EVP - MRS Associates, Inc.**
- **Christina Harbridge-Law, President - Bridgeport Financial, Inc.**
- **Anand Joshi, VP, Collection Strategy - American Express**
- **Steven Kusic, President - National Recovery Agency Inc.**
- **Mark A. Meyer, Jr., VP - H&R Accounts, Inc.**
- **Jack Morris, Director - Financial Asset Management Systems (FAMS)**
- **Mike Vallandingham, Partner - Linebarger, Goggan, Blair & Sampson, LLP**