## National Recovery Agency

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## A Fast-Growing Company That Quickly Recovers Your Lost Revenue

ational Recovery Agency (NRA) was recently named among the 50 fastest-growing women-owned/women-led companies in North America by the Women Presidents' Organization, an award sponsored by The Wall Street Journal, American Express and others. Having increased its annual revenue by more than 106 percent during the past three years, NRA has managed to escape the

three years, NRA has managed to escape the negative effects of the recession by "using innovative management techniques, combined with an aggressive incorporation of the latest industry technology to effectively meet the needs of our clients," says NRA President Jill Kusic, Esq.

So what does NRA do? The Harrisburg-based agency serves clients in all 50 states in recovering lost revenue. Its staff consists of highly trained and motivated revenue recovery specialists who are on duty seven days a week. Specialists are trained in the areas of health care, taxes/governmental claims, commercial/retail as well as utilities, and are well-informed in their clients' company backgrounds.

This knowledgeable staff is directed by a strong, people-oriented management team, which drives home NRA's emphasis on customer service and client satisfaction. The company holds weekly meetings to solve problems and offer suggestions to improve the quality of service. Regular breakout sessions are also held to provide ongoing training and to enhance management participation throughout the organization.

At NRA, employee training is a high priority and the staff is kept up to

date with the latest changes in law, as well as new customer service techniques and strategies for success. "NRA's dedication to its employees translates into a firm commitment in providing clients with the highest

level of service possible," says Steve Kusic, CEO.

Even though recovering revenue responsibly is the main focus of the business operation, the agency also finds time to be active within its respective community. NRA is a proud corporate sponsor of the Jake Gittlen Foundation Cancer Research Institute and a supporter of the Central Pennsylvania Food Bank, the Central

Pennsylvania Blood Bank, Volunteers of America, the March of Dimes and other area nonprofits.

If your business needs to recover lost revenue, contact NRA at 800-360-9953 or inquiry@nationalrecovery.com. ■





Pictured: The reception area and main collection floor at National Recovery Agency's Panama Call Center (opening July 2010). From Panama and its two other call centers, National Recovery Agency helps businesses across the country to recover lost revenue as quickly as possible.

