

# Women-owned businesses

## Ranked by local revenue

Rank	Prev. rank	Company Address Website	2009 local/total revenue	Top local executive Title Phone	% woman owned WBE qualified?	Notable local clients	% of business gov't./priv. F-1 local/total employees	Local/total Locations Headquarters Year established locally	Services provided
1	NR	<b>DUTCH GOLD HONEY INC.</b> 2220 Dutch Gold Drive Lancaster, PA 17601 www.dutchgoldhoney.com	\$86.5 million \$108.75 million	Nancy J. Gamber Olcott President 717-393-1716	67% Yes	Kunzler, National Pretzels, Weis Markets, Stauffers of Kessel Hill, Giant Foods	0%/100% 55/73	1/2 E. Hempfield Twp. 1946	Manufacturer of honey and maple syrup
2	3	<b>NRA GROUP LLC DBA NATIONAL RECOVERY AGENCY</b> 2491 Paxton St. Harrisburg, PA 17111 www.nationalrecovery.com	\$47.68 million \$47.68 million	Steven C. Kusic and Jill E.M. Kusic, owners 717-540-7636 800-360-9953	51% DNR	Hospitals, government	7%/93% 207/245	2/2 Swatara Twp. 2005Ⓛ	Accounts-receivable management and revenue-recovery services
3	4	<b>ASK FOODS INC.</b> 77 N. Hetrick Ave., P.O. Box 388 Palmyra, PA 17078-0388 www.askfoods.com	\$34.43 million \$34.43 million	Wendie DiMatteo Holsinger CEO 717-838-6356 800-879-4275	100% No	DNR	0%/100% 200/200	2/2 Palmyra 1948	Food manufacturer
4	2	<b>THE JAY GROUP INC.</b> 700 Indian Springs Drive Lancaster, PA 17601 www.jaygroup.com	\$29.5 million \$29.5 million	Dana A. Chryst CEO 717-285-6200 888-643-5409	85% NA	Johnson & Johnson	5%/95% 333/333	2/2 W. Hempfield Twp. 1965	Marketing services, including fulfillment, customer service, promotional packaging, print-on-demand, procurement, consumer promotions, e-commerce
5	7	<b>PERFORMANCE GROUP INC.</b> 22 W. Main St. Ephrata, PA 17522-2009 www.opstaffing.com	\$17.57 million \$21.24 million	Shari Franey Owner and president 717-733-6367 888-459-9922	75% No	DNR	1%/100% 32/DNR	6/8 Ephrata 1993	Managed staffing, temps or temps-to-hire, engineering, recruitment, training, payroll and employment services; health care network division
6	8	<b>PRL INC. AND SUBSIDIARIES</b> 64 Rexmont Road Cornwall, PA 17016 www.prlinc.com	\$16.72 million \$16.72 million	Janis Herschkowitz President and CEO 717-273-6787	100% Yes	PPCP, Tyco International Ltd.	0%/100% 142/142	4/4 Cornwall 1969	Manufacturer of high-specification, finished, machined castings
7	NR	<b>INDUSTRIAL PIPING SYSTEMS INC.</b> 1250 Tononita St. York, PA 17402-1992 www.ipspipe.com	\$11.83 million \$15.4 million	Christine R. Wardrop President and CEO 717-846-7473	100% Yes	DNR	7%/93% 53/53	5/5 Manchester Twp. 1982	Wholesale distributor of pipe, valves, fittings and related materials
8	9	<b>SKELLY AND LOY INC.</b> 449 Eisenhower Blvd., Suite 300 Harrisburg, PA 17111-2302 www.skellyloy.com	\$11.75 million \$16.6 million	Sandi Loy Bell CEO 717-232-0593 800-892-6532	51% No	PennDOT, City of Harrisburg, Pennsylvania Turnpike Commission	65%/35% 80/106	1/5 Swatara Twp. 1969	Environmental, civil and mining engineering; environmental clearance/NEPA services; natural and cultural resource services; geo-environmental studies
9	11	<b>E&amp;E IT CONSULTING SERVICES INC.</b> 2010 State Road, Suite 100 Camp Hill, PA 17011 www.ene-it-consulting.com	\$9.81 million \$11.01 million	Linda K. Etter and Tracy D. Etter Co-owners 717-975-1664	60% Yes	Commonwealth of Pennsylvania, Defense Distribution Center, EDS, Computer Aid Inc., Rite Aid, Naval Support Activity Mechanicsburg	80%/20% 76/85	1/1 Hamden Twp. 2002	Applications design/development; Internet and intranet development; database admin and design; infrastructure admin and configuration
10	10	<b>TARGET MEDIA - MID ATLANTIC INC. DBA TARGET SYSTEMS</b> 700 Bent Creek Blvd. Mechanicsburg, PA 17050 www.target-sys.com	\$8.7 million \$17.4 million	Virginia J. Kenyon President 717-795-8646	51% No	U.S. Navy, Defense Security Assistance Agency, U.S. Army, WHTM-TV, Pennsy Supply	97%/3% 57/83	1/3 Silver Spring Twp. 1994	Custom software and Internet application development, electronic health care records implementation, database and project management
11	13	<b>MAX INTERNATIONAL CONVERTERS INC.</b> 2360 Dairy Road Lancaster, PA 17601 www.maxintl.com	\$7.46 million \$7.46 million	Laura Clampitt Douglas Owner 717-898-0147 800-233-0222	100% Yes	DNR	0%/100% 24/24	1/1 E. Hempfield Twp. 1994	Specializes in manufacturing paper rolls and associated products used in print mechanisms for point-of-sale, ATM, kiosk, gaming, airline boarding
12	12	<b>PRIMITIVES BY KATHY INC.</b> 1817 William Penn Way Lancaster, PA 17601-5820 www.primitivesbykathy.com	\$6.61 million \$6.61 million	Kathy Phillips CEO 717-394-4220 866-295-2849	100% No	Cracker Barrel, Peebles, Gordmans, Signals Catalog	0%/100% 35/35	1/1 E. Lampeter Twp. 1997	Gift designer, importer and distributor
13	15	<b>JEM GROUP LLC</b> 509 N. Second St. Harrisburg, PA 17101 www.jemgroup.net	\$5.79 million \$5.79 million	Jessica E. Meyers Owner and president 717-238-7709	100% Yes	Penn State University, Heritage Medical Group, Hershey Entertainment & Resorts Co.	20%/80% 21/21	1/1 Harrisburg 2003	Design/build, general construction, construction management, and property management
14	16	<b>MOMENTUM INC.</b> 2120 Market St., Suite 100 Camp Hill, PA 17011 www.m-inc.com	\$5.39 million \$5.39 million	Lori Daniels; Karen Sarabok and Steve Clay Principals 717-214-8000	67% Yes	Capital BlueCross, Mechanicsburg Naval Depot, numerous Pennsylvania state agencies	60%/40% 33/33	1/1 Camp Hill 1998	Management consulting, project management, process improvement and implementation support
15	17	<b>H&amp;H GRAPHICS GROUP</b> 854 N. Prince St. Lancaster, PA 17603 www.sirspeedy.com/lancaster	\$3.9 million \$3.9 million	Mary Kohler President and CEO 717-393-3941	100% Yes	DNR	DNR/100% 20/20	1/1 Lancaster 1973	We don't sell just printing, we sell what it does. We help our customers grow their existing customers, attain new customers and gain efficiencies.
16	23	<b>ABEL PERSONNEL INC.</b> 3356 Paxton St., P.O. Box 4038 Harrisburg, PA 17111 www.abelpersonnel.com	\$3.9 million \$3.9 million	Deborah A. Abel President 717-561-2222 888-223-5562	67% Yes	DNR	DNR/DNR 7/7	2/2 Swatara Twp. 1969	Full-service personnel firm including staffing and recruiting for office and professional positions
17	18	<b>JFC GLOBAL</b> 1520 Market St. Camp Hill, PA 17011 www.jfcstaffing.com	\$3.82 million \$3.82 million	James F. Carchidi Jr. and Linda A. Carchidi, owners 717-761-8095 888-532-5627	71% Yes	DNR	15%/85% 10/10	6/6 Camp Hill 1975	Contract and permanent placement; screening, drug and skills testing; on-site work force management
18	20	<b>PIERSON COMPUTING CONNECTION INC.</b> 6 N. Frederick St. (Mechanicsburg), P.O. Box 206 New Kingstown, PA 17072-0206 www.piersoncci.com	\$3.28 million \$3.28 million	Debra A. Pierson Owner and president 717-796-0493	100% Yes	IBM, Commonwealth of Pennsylvania, ePlus Technology, CDW	95%/5% 14/13	2/2 Mechanicsburg 1993	Project management, staffing, complex information-technology infrastructure installations, including education technology, laptops, servers, networks
19	27	<b>DAVID TRACY DESIGN</b> 5020 Ritter Road, Suite 101 Mechanicsburg, PA 17055 www.davidtracydesign.com	\$2.99 million \$2.99 million	Tracy M. Rohrbaugh-Besselman, CEO 717-766-2074 877-766-2074	51% Yes	Pennsylvania state gov't., state House and Senate, U.S. Naval Depot, DISA, PAANG, York County School of Technology	60%/40% 7/7	2/2 Upper Allen Twp. 2004	Commercial office furniture and design; ergonomic seating; move management; furniture rentals; interior design; space planning
20	NR	<b>THE JDK GROUP</b> 1 Bishop Place Camp Hill, PA 17011 www.thejdkgroup.com	\$2.75 million \$2.75 million	Jennifer Lee Delaye CEO and president 717-730-4661 877-277-0793	100% Yes	DNR	10%/90% 25/25	1/1 Camp Hill 1987	Event service, including JDK Catering, Weddings by JDK, Essential Party Rentals and Imagine
21	29	<b>PENNSYLVANIA OFFICE SERVICE GROUP INC.</b> 308 S. 10th St. Lemoyne, PA 17043 www.posgnet.com	\$2.66 million \$2.66 million	Linda Till President and CEO 717-763-4793 800-241-8893	100% Yes	Hershey Company, Penn State University, Bloomsburg University, Gannett Fleming, State of Pennsylvania, NAVSUP	40%/60% 7/7	1/1 Lemoyne 1990	Commercial interior, including office furniture, architectural walls, access flooring, seating, filing, space and interior design and office moves
22	26	<b>VE ENGINEERING INC.</b> 503 Bridge St., Suite 112 New Cumberland, PA 17070 www.veengineeringinc.com	\$2.5 million \$2.5 million	Barbara L. Posner President 717-774-5260 800-832-8721	100% Yes	PennDOT, Md. State Highway Administration Abbotstown Borough, Ned Smith Art & Nature Center	85%/15% 40/40	1/DNR New Cumberland 1983	Transportation construction inspection, construction management, and materials testing for state departments of transportation, etc.
23	35	<b>SERVICE 1ST RESTORATION &amp; REMODELING</b> 1603 N. Cameron St. Harrisburg, PA 17103 www.serve1st.com	\$2.5 million \$2.5 million	Jaime S. Novinger President 717-232-5444 866-926-3473	51% DNR	DNR	DNR/100% 18/18	1/1 Harrisburg 2005	Emergency board-up services; fire, water, wind & mold services; content-restoration services; complete reconstruction, Disaster Planning
24	37	<b>RAUDENBUSH ENGINEERING INC.</b> 29 S. Union St. Middletown, PA 17057-1412 www.raudeng.com	\$2.48 million \$3.89 million	Jodi A. Raudenbush President 717-944-0883	51% Yes	PennDOT, PTC, DCNR, DGS, Vartan Group, Phoenix Development, Well Kept Properties	40%/60% 22/41	1/4 Middletown 1999	Structural engineering, civil engineering, site planning, landscape architecture, highway and bridge design and surveying for public/private clients
25	28	<b>JDK CATERING INC.</b> 1 Bishop Place Camp Hill, PA 17011 www.jdkcatering.com	\$2.45 million \$2.45 million	Jennifer Lee Delaye CEO 717-730-4661 877-277-0793	100% Yes	DNR	20%/80% 25/25	1/1 Camp Hill 1987	Full-service catering and event services

DBA-doing business as DNR-did not respond NA-not applicable NR-not ranked WBE-Women Business Enterprise

The Central Penn Business Journal's list of women-owned businesses is limited to those based in or near Adams, Cumberland, Dauphin, Lancaster, Lebanon, Perry or York counties. Information came from the individual companies and other Business Journal research. To access the Business Journal's online database, visit [www.centralpennbusiness.com/listcentral](http://www.centralpennbusiness.com/listcentral). **Published Dec. 17, 2010.** Ⓛ National Recovery Agency Inc. was founded in 1976; its second-generation owners reformed it as NRA Group LLC in 2005.

Researched by Alaine Keising